

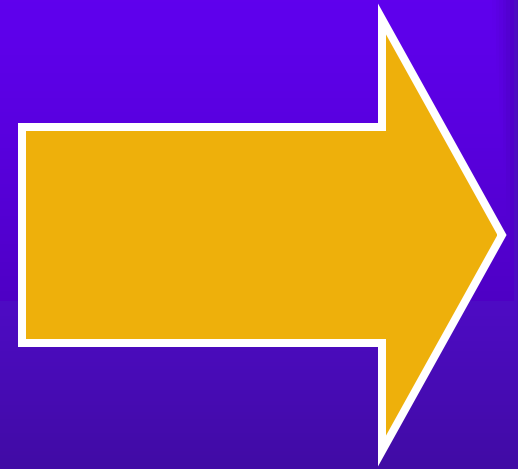
personality types



Knowledge of the four basic temperament types is beneficial to understanding yourselves and fostering effective communication with other individuals.

YELLOW temperament

practical
traditional
responsible
ordered
structured
businesslike
serious



YELLOW strengths



dependable

loyal

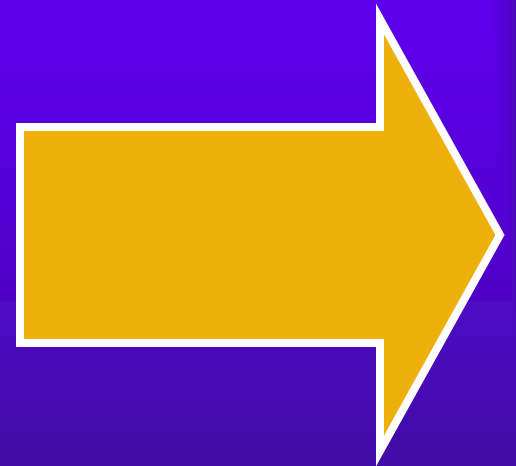
efficient

goal-driven

dedicated

organized

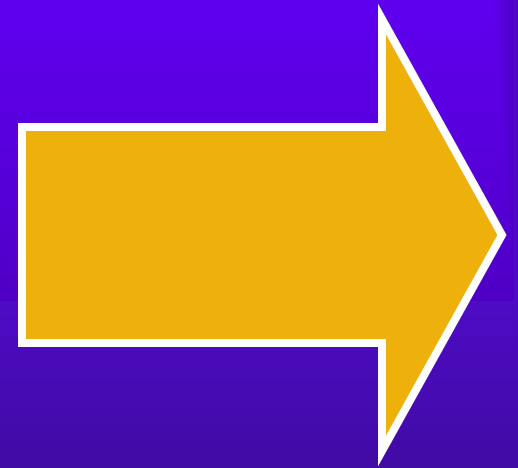
realistic





YELLOW motivations

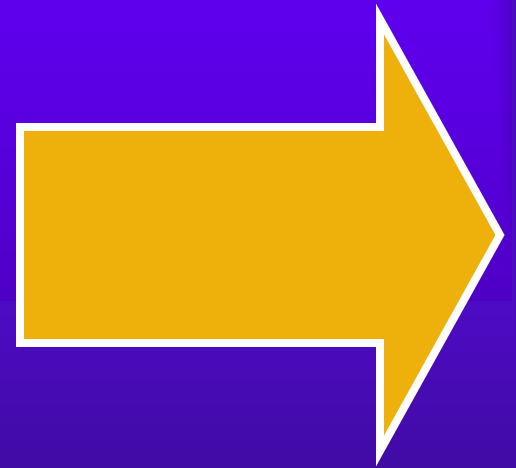
- ◆ need for clarity on rules and requirements
- ◆ fairness and consistency
- ◆ acknowledgement of earnest work



YELLOW motto

The time is
always right to
do what is
right.

Martin Luther King, Jr.



GREEN temperament



internal
logical
curious
inventive
questioning
focused on learning
independent as a worker
forward thinking



GREEN strengths

analytical
competent
reflective
independent
conceptual
conscientious
thorough
humorously dry



GREEN motivations

- ◆ need of competency
 - ◆ objectivity
 - ◆ precision
 - ◆ rationality



GREEN motto

There comes that
mysterious meeting in
life when someone
acknowledges who we
are and what we can
be, igniting the
circuits of our highest
potential.

Rusty Berkus



BLUE temperament

harmonious

focused on helping others

polite

idealistic

accepting

caretaking

self-sacrificing

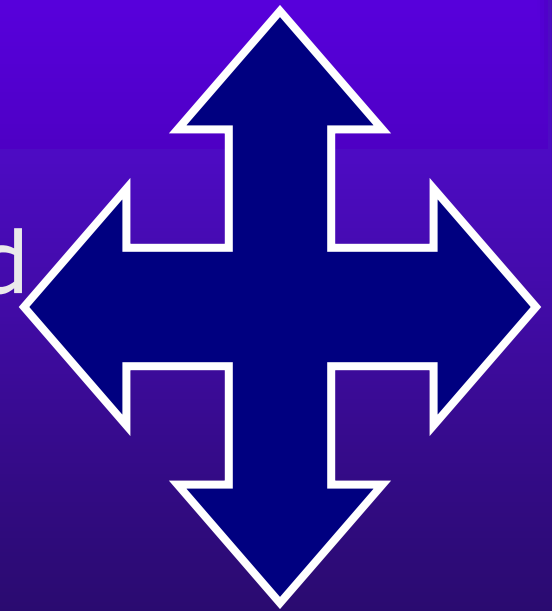
nurturing





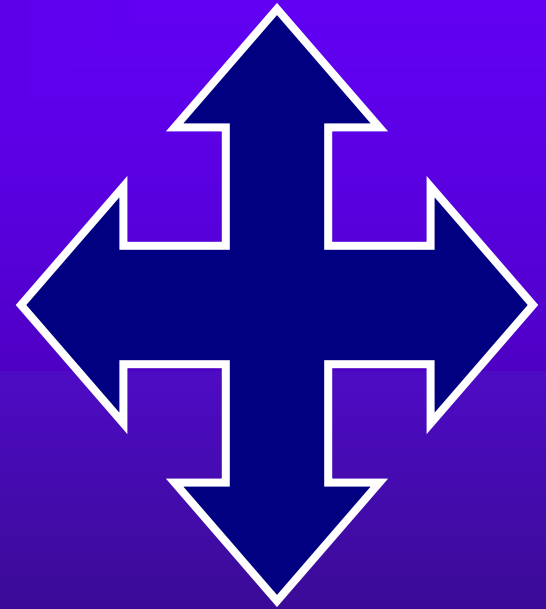
BLUE strengths

encouraging
supportive
genuine
loyal
team-focused
committed
interactive
agreeable



BLUE motivations

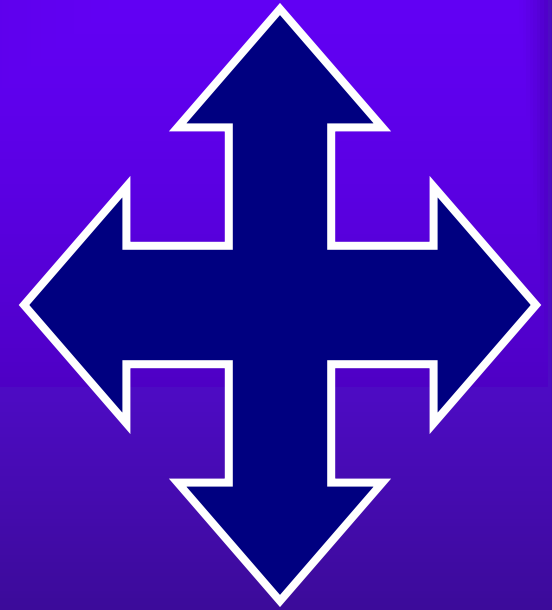
- ◆ desire for peaceful resolution
 - ◆ affirmation
 - ◆ compassion
 - ◆ understanding



BLUE motto

Children will not
remember you for
the material things
you provided but for
the feeling that you
cherished them.

Richard Evans





RED temperament

active
trouble-shooting
playful
adventure-seeking
joyful
entertaining
risk-taking
unstructured





RED strengths

flexible
spontaneous
enthusiastic
confident
open-minded
versatile
innovative
humorous



RED motivations

- ◆ need to have immediate payoffs
- ◆ focus on here and now
 - ◆ desire freedom of expression



RED motto

Growth involves change
and change involves
risk, stepping from the
known to the
unknown.

George Shinn

